

excelerate

FORMER PARTNERS:  BOSCH  MERCK  EnBW  GE  SAMSUNG  BMW GROUP  ROLLS-ROYCE

WE FOSTER THE **COLLABORATION** BETWEEN **CORPORATES & STARTUPS** TO INCUBATE INNOVATION.

UNLOCKING THE POTENTIAL OF STARTUPS HAS BECOME A CRITICAL DRIVER OF **INNOVATION AND CORPORATE GROWTH.**

PARTNERING WITH STARTUPS CAN LEAD YOU TO:

Access to fresh ideas, cutting-edge technology and new business models

Creating new revenue streams

Leveraging the speed and agility of startups

Minimizing investment risks while maximizing value creation

Optimizing internal processes & increasing efficiency

EKIPA HELPS YOU TO **NAVIGATE THE COMPLEX PROCESS** TO A SUCCESSFUL START-UP COLLABORATION EFFECTIVELY AND INDIVIDUALLY.

HOW WE SUPPORT YOU IN YOUR START UP COLLABORATION



WE **DEFINE FIELDS OF INNOVATION** BASED ON YOUR STRATEGIC GOALS



WE **IDENTIFY** SUITABLE AND HIGH POTENTIAL **STARTUPS** IN OUR **GLOBAL ECOSYSTEM**



WE **ACCOMPANY** YOU UNTIL THE SUCCESSFUL COMPLETION OF THE **FIRST PILOT PROJECTS**

WE OFFER THREE DIFFERENT TRACKS TO SELECT IN ORDER TO CUSTOMIZE OUR PROGRAM TO YOUR SPECIFIC NEEDS AND GOALS:

VENTURE CLIENT

Collaborating with an early-stage startup as a **venture client**

INVEST

Accessing **early-stage investment** opportunities in high-potential startups

IMPLEMENT

Integrating **startup technologies** and products into existing value chains

OUR SUCCESS STORIES

- CO-CREATE -

SAMSUNG

SOLVE FOR TOMORROW: URBAN ENVIRONMENTAL PROTECTION

- INVEST -



A FARMER'S JOURNEY OF AGRICULTURE 4.0

- IMPLEMENT -



DIGITAL HEALTHCARE CONCIERGE AS A SERVICE

YOU WANT TO JOIN OUR **EXCELERATE** PROGRAMME?



LET'S TALK ABOUT YOUR POSSIBLE INNOVATIONS



Contact person for all further questions:

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TO OUR PLATFORM

